

SCOTT'S STORY

SCOTT BURROWS is living proof your life can change in an instant. By the age of 19, he was playing college football at Florida State University as a Wide receiver and a top-ranked kick-boxing champion, with his last fight broadcast by ESPN.



On November 3, 1984, Scott's life took a dramatic and irreversible turn. He was involved in a serious automobile accident that left him paralyzed from the chest down and diagnosed a quadriplegic.

Despite his grim diagnosis, Scott refused to be sidelined. He made the decision to take action, to focus on the positives of the experience as opposed to dwelling on the obvious and overwhelming negatives.

With the tremendous clarity provided by his singular focus, Scott resolved to thrive in his life by using three principles:

- **VISION** helped him see complete success in his mind's eye first.
- Using **MINDSET**, he let go of the past and focused 100% on what he could control.
- With **GRIT**, he determined to take action and persevere until he succeeded.

Scott's application of these innovative concepts boosted and enhanced his recovery, and he achieved results that astonished doctors, therapists, family and friends alike. After graduating from college, he qualified for the Million Dollar Round Table in the insurance and financial industry, a 100% commission-driven award achieved by fewer than 8% of agents worldwide. He

also developed into a wheelchair athlete and became a best-selling author with his book, *Vision Mindset Grit: How to Stand Up When Life Paralyzes You*.

Employing his paralysis as a visual metaphor, Scott encourages his audiences to stand up to their challenges—regardless of circumstances—using the dynamic principles of Vision, Mindset and Grit. His presentations are inspirational, focused and enthusiastically received.

Scott has presented to hundreds of associations and corporations in the U.S. and around the globe. He has also shared the stage with iconic celebrities such as Rudolph Giuliani, Terry Bradshaw and Neil Armstrong. Speaking to more than 100,000 people a year, he influences the lives of millions as well through his keynote speeches, books, CDs and DVDs.

Scott has transcended his circumstances to become an expert on transformational change as well as an in-demand inspirational speaker all over the world.